

AIRTHIUM





Decarbonizing
industrial heat
cost-effectively



Who needs industrial heat?



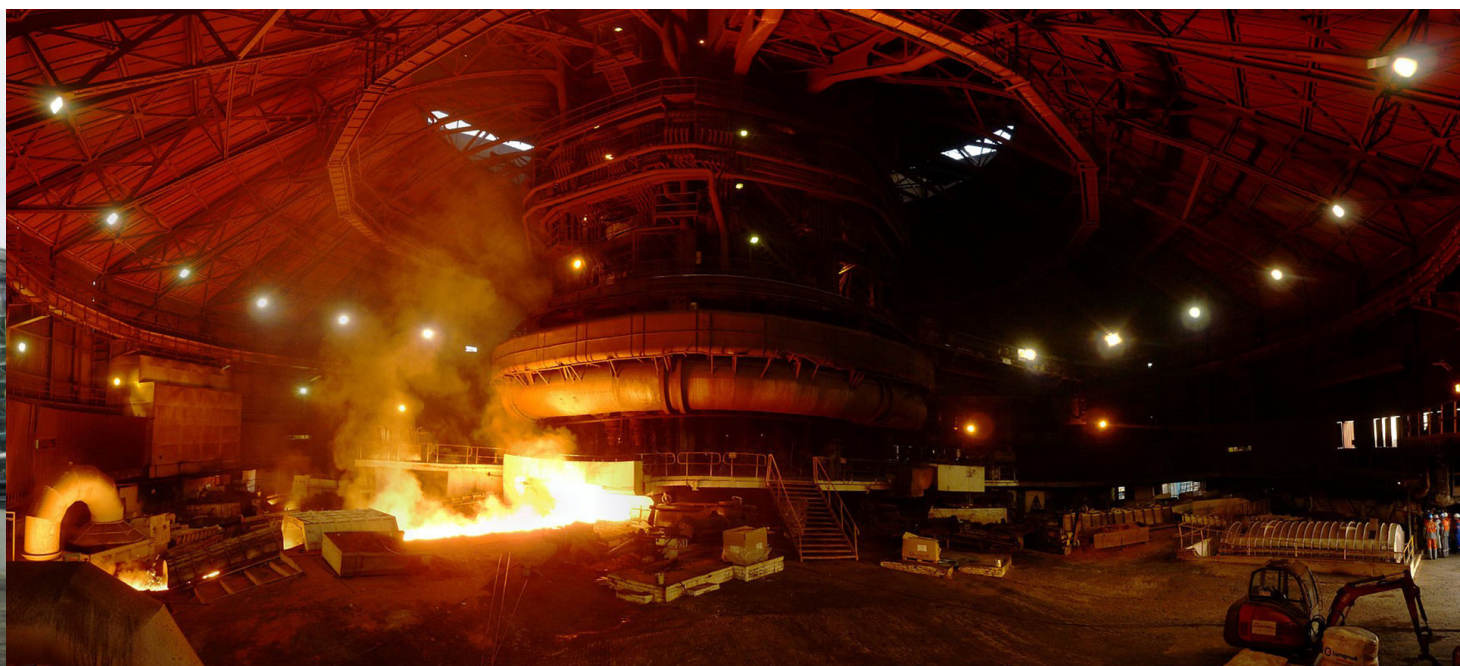
Steam

- ↳ Chemicals
- ↳ Paper
- ↳ Mining

Drying

- ↳ Food
- ↳ Minerals
- ↳ Chemicals

Cement, Metals, Glass





Industrial heat is a major polluter

Industrial heat represents
~22% of worldwide CO₂
emissions

Source: <https://doi.org/10.1016/J.JOULE.2020.12.007>

Today,
decarbonizing
industrial heat is
expensive

Heat cost
→

Natural Gas

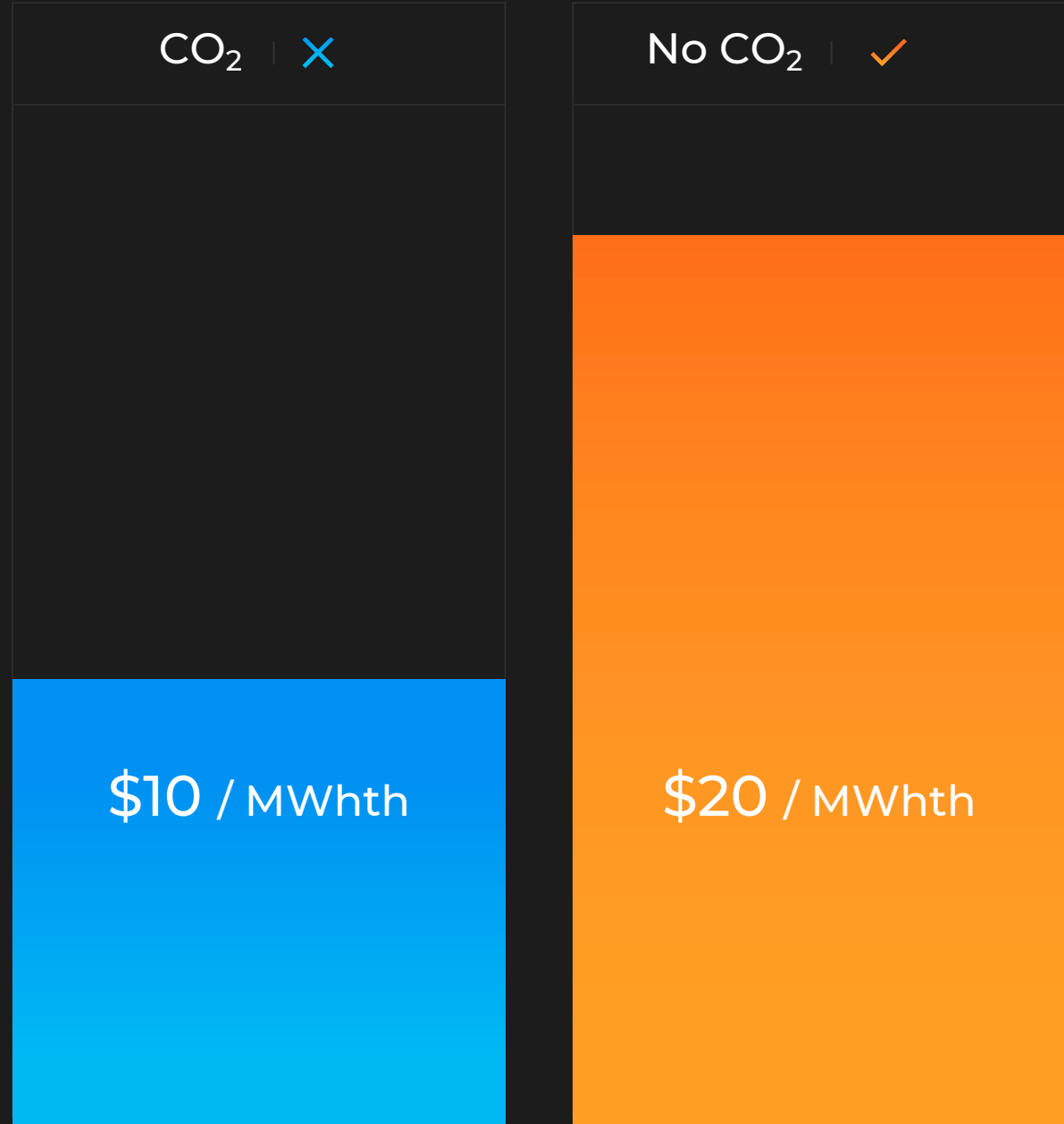
CO₂ | ✗

\$10 / MW_hth

Green Electricity + Resistor

No CO₂ | ✓

\$20 / MW_hth



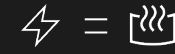
Heat pumps
can provide
cheap, carbon-
free heat

Natural
gas



\$10 / MWhth

Green electricity
+ resistor



\$20 / MWhth

Green electricity
+ heat pump



\$7 / MWhth

But existing heat pumps have limitations

Existing high temperature heat pumps

Max Temperature 160°C

Max lift 80°C

OPEX \$\$\$



Airthium opens up the TAM with 5x higher temperature lift support

	Existing HT Heat Pumps	Airthium HT Heat Pump
Max Temperature	160°C	550°C
Max lift	80°C	500°C
OPEX	\$\$\$	\$
TAM*	\$17B	\$30B

* Our 160-550°C segment is 17% of the worldwide industrial heat market
Source: <https://www.iea.org/data-and-statistics/charts/industrial-heat-demand-by-temperature-range-2018>



Our technology

-
01. Stirling engine (fluid = helium)
↳ T = 100-550°C, Load following, batch processes

-
02. Fast near-isothermal compression
↳ COP up to 3.5
↳ Up to **86% of Carnot efficiency**

-
03. No sliding/rotating seals
↳ 5x less maintenance
-

Case study 1: Airthium's Heat Pump vs Electric Boiler

Heat source
= Waste heat at $\sim 60^{\circ}\text{C}$

Heat supply
= Steam at 180°C

COP up to 2.3
= 2.3x more efficient

Up to **57%**
electricity saving
vs resistive boiler



Case study 2:

Airthium's Heat Pump vs Electric Hot Air Generator

Heat source
= Waste heat at $\sim 60^{\circ}\text{C}$

Heat supply
= air at 200°C

COP up to 2.1
= 2.1x more efficient

Up to **53%**
electricity saving
vs resistive HAG



Competition

Technology	Rankine HTHP	Stirling	Mechanical Vapor Recompression	Solar Thermal	Biofuels	AIRTHIUM
Max temp (°C)	160	180	275	400	500	550
Reliability	\$\$\$	\$\$\$	\$	\$	\$	\$
Efficiency	++	+	++++	+++	+++	+++
Lift (°C)	80	150	30	400	500	500
Cost	\$\$	\$\$\$	\$	\$\$\$	\$\$\$	\$
TRL	9	7	9	9	9	4

Go to Market Strategy

Airthium

Designs & manufactures the engines at scale



Integrators & EPCs

Integrate and sell our engines into complete solutions



Service partners

Provide maintenance in each market



Airthium

Provides control software & collects customer data and usage patterns



The Airthium team

 **12** Team members

 **4** Advisors



Andrei KLOCHKO
CEO/CSO, Co-founder

Ph. D. plasma physics,
Ecole Polytechnique



Franck LAHAYE
COO, Co-founder

Ex-Sales Director EMEA,
Intelsat. Entrepreneur



Gaetan LERISSON
CTO

Ph.D., Post-doc fluid
mechanics, EPFL

+9 employees

4 Engineers | 1 Scientist
3 Sim. Eng. | 1 admin

6 PhDs in the team



Jonathan HOWES
Technical Advisor

Former CTO
Isentropic Ltd. (2004-2016)



Jerome PECRESSE
Business Advisor

CEO
GE Renewable Energy



Philippe KAVAFYAN
Business Advisor

CEO
Aker Offshore Wind



Alex RAGUET
Finance Advisor

President
French Tech Austin

Our history

2016

Founded



2017

Y Combinator
Pre-seed round



2019

Hosted by
Air Liquide

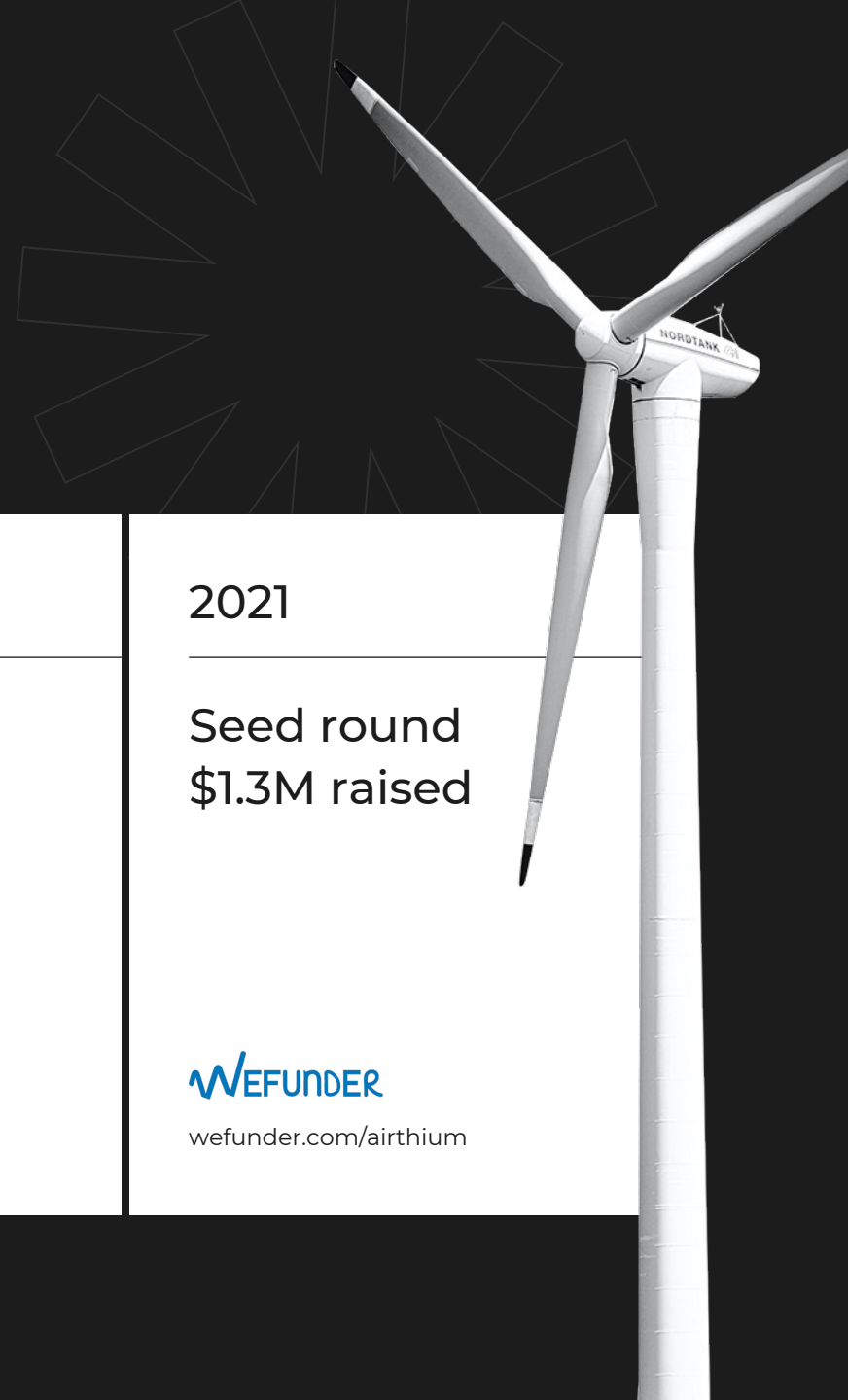


2021

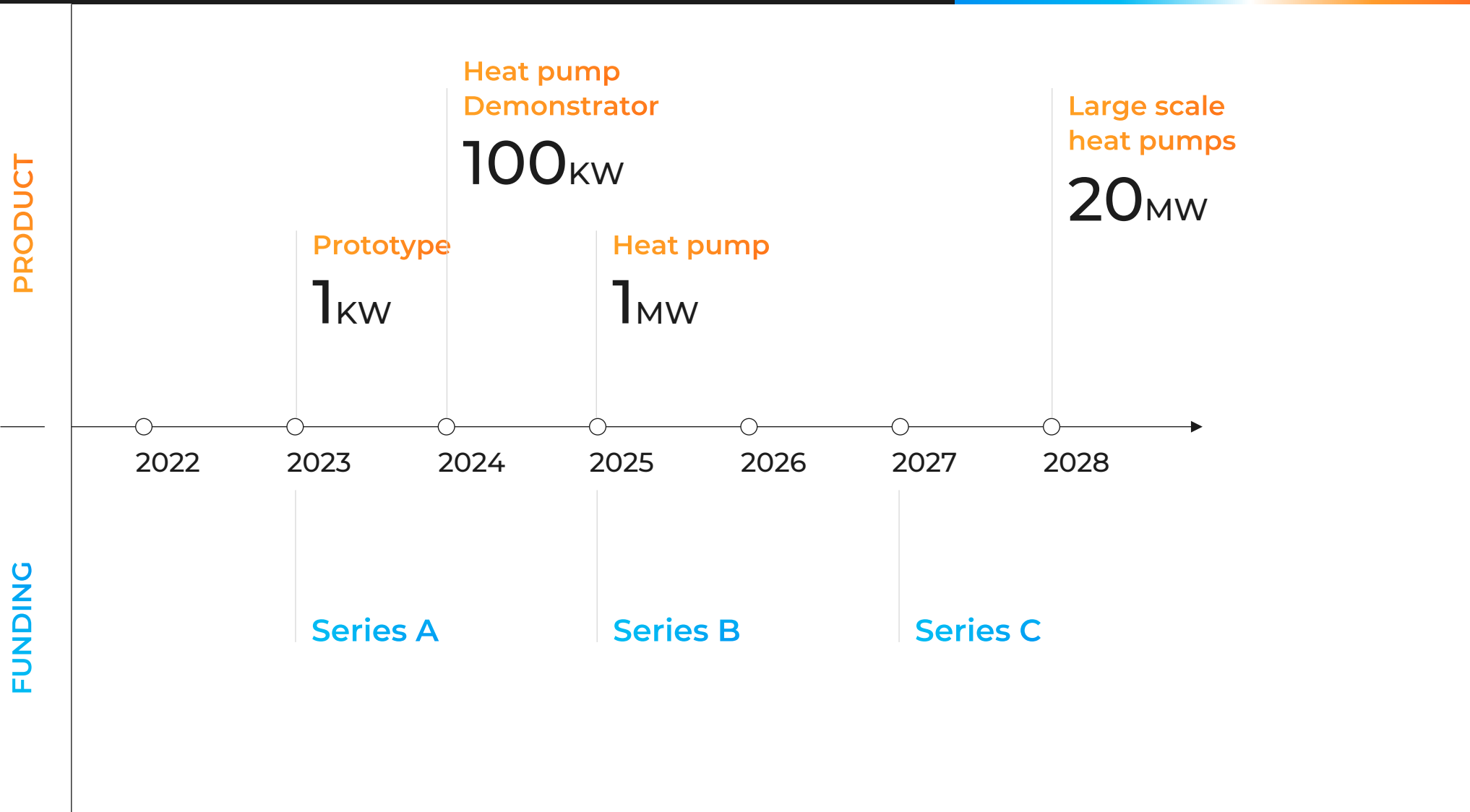
Seed round
\$1.3M raised



wefunder.com/airthium



Our vision



Our vision



Stirling engine for Seasonal electricity storage



01. Same Engine

↳ Our Stirling engine will be scaled up

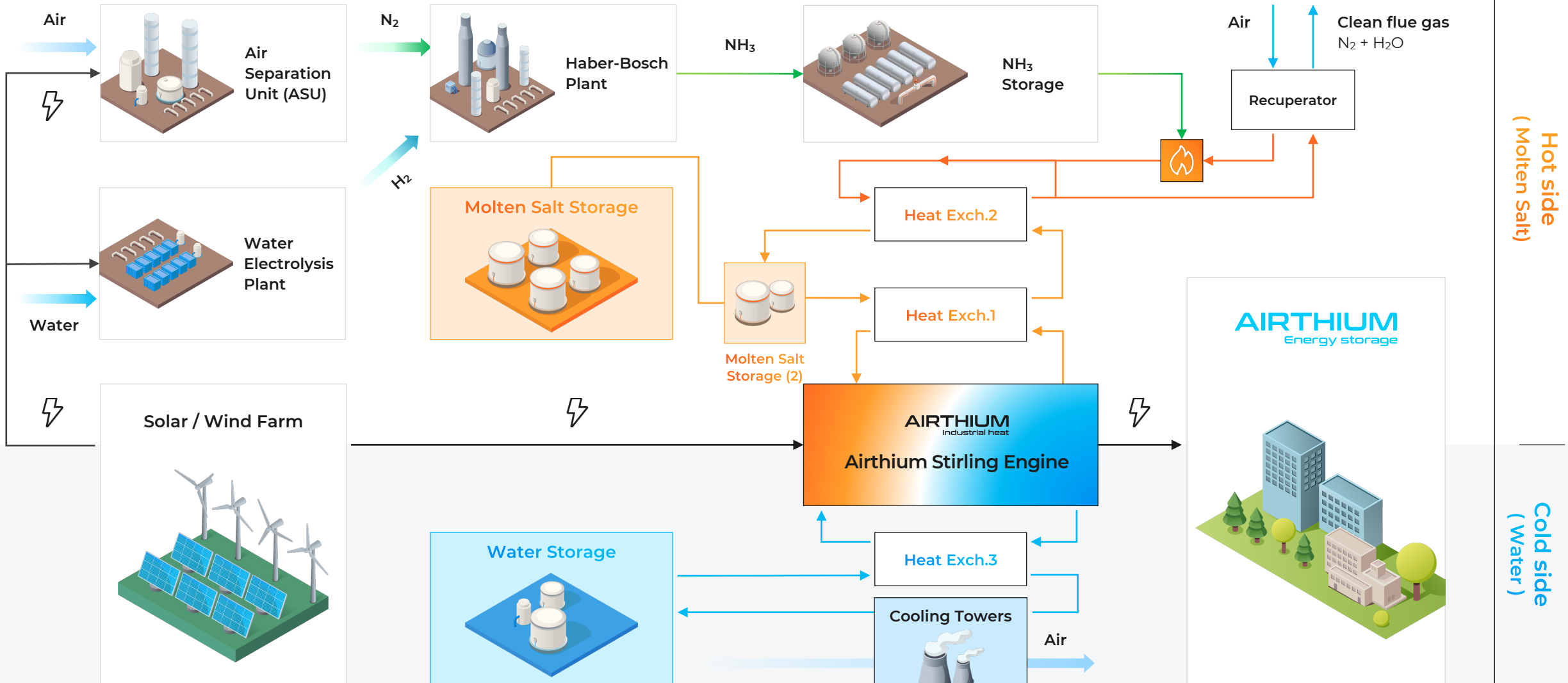
02. Thousands of hours of storage, anywhere

↳ Using green ammonia and thermal storage

03. 100x cheaper than lithium-ion

↳ \$2/kWh capital cost

Stirling engine for Seasonal electricity storage



AIRTHIUM
Industrial heat



Decarbonizing industrial heat production
cost-effectively



Heat pumps supplying 100°C to 550°C,
unlocking a \$13B/year market for the first time



Invest now on wefunder.com/airthium